



BOOTH SALE “ETIQUETTE”

By participating in booth sales, girls have the opportunity to expand their skills and are promote Girl Scouting in their communities– all while selling MORE cookies! With this opportunity comes the responsibility to follow guidelines set by store managers/owners and local and national Girl Scout headquarters. As you participate in booth sales, please keep in mind that selling cookies at store fronts and in your community is a privilege. This privilege, if abused even unintentionally, could cause all Girl Scouts to lose the opportunity for additional sales at these places of business. Use the etiquette tips below to have a fun and successful booth sale!



DO:

- Observe the booth sale start date
- Wear a uniform or Girl Scout T-shirt and dress for the weather
- Be polite and friendly
- Stay at the booth and out of doorways and walkways
- Keep your table area neat
- Say “Thank You” whether customers buy or not
- Bring proper change
- Have a good attitude and a positive outlook
- Smile and be courteous
- Arrive and leave on time
- Talk and engage with others
- Follow any rules the store requires
- Be prepared to tell the customers about each type of cookie
- Know your troop goals and your individual goal
- Remove empty boxes and all trash (recycle if possible)
- Settle all disputes politely and calmly

DON'T:

- Yell, talk loudly, or ask customers twice
- Use cell phones or hand held games
- Horseplay or get in the way of customers
- Use the store's trash cans. Break down the cookie boxes and take them home with you. Girl Scouts leave a place cleaner than they found it!
- Park directly in front of the door. If you need to unload near the front door, please do so quickly and move your vehicle immediately
- Sell the cookies from a car in lieu of a booth
- Ask merchants to help solve your conflicts-Remember you are representing ALL Girl Scouts!
- Leave the girls unattended by an adult in charge at any time
- Ask stores for change

ON MY HONOR, I will follow the rules listed above while working at my troop’s Cookie Booth Sale.

Girl Scout Signature: _____ Date: _____

Parent Signature: _____ Date: _____